

MONARCH TITLE COMPANY

SELLER'S GUIDE



Southern California tops so many lists of the most desirable places to live – and it's easy to see why with our great amenities, close proximity to beaches, top-rated schools and much more. If you're selling your property, you've likely read up on staging your home for potential buyers and met with your real estate agent to decide on a listing price. Where Monarch Title Company comes in is making sure your sale isn't prevented by unforeseen issues with your property's ownership rights. We come alongside both buyers and sellers to ensure each transaction seamlessly reaches the closing and escrow process.

Here's what you can expect as your transaction is finalized:

ENSURING A CLEAR TRANSFER OF OWNERSHIP RIGHTS

Monarch Title works diligently to research the ownership history of the property. We then partner with sellers and their representatives to remove any roadblocks that could prevent the buyer from proceeding with the sale (whether it's liens or other restrictions.) We know selling your home is the start of a new exciting chapter. If you're moving within the Southern California area, we would love to serve as your title insurance agent as you purchase your new dream home!

GIVE YOU A PEACE OF MIND

In California, who pays for title insurance depends on the region. In Southern California, it's the seller of the property that pays for the Owners Policy and the home buyer will pay for the Lender's Policy. The benefit of having peace of mind that the property is transferred in the clearest, most transparent way possible.

With Monarch Title, purchasing owner's title insurance costs only a simple one-time fee and our competitive rates make it an affordable investment. Our policies protect against any claims that arise over unexpected concerns with a property's history due to forgery, fraud and other scary situations.

At Monarch Title, we know real estate deals are complex but are a big moment in the lives of our buyers and sellers. That's why we work hard to remove obstacles, so the deal can safely move on to the closing and escrow process!



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